

Slovenian business delegation to Türkiye

Istanbul, 18 – 20 November 2024

Participating Slovenian companies (as per **12 November 2024**):

#	Company / Participant	Main activity	Business interest in Türkiye
1.	Adria Terminali d.o.o. Mr Miha Kalčič, MBA, Managing Director www.adria-terminali.si www.luka-kp.si	<ul style="list-style-type: none"> - operating logistic and distribution centre in Sežana - handling of cargo: vehicle / wagon – warehouse – vehicle/ wagon and vehicle / wagon – vehicle / wagon - warehousing & heavy lifts - intermodal transport 	Develop new business opportunities
2.	ANIX d.o.o. www.naturavita.si Ms Anita Praprotnik, Director	Non-specialized wholesale of food, beverages , tobacco products	Recognition & promotion of " The Hero " drink that they produce
3.	Comita d.o.o. www.comita.si Mr. Urban Ocvirk, Branch Manager	Telecommunications, Security, IT and Automation solutions integration in Energy, Oil & Gas and Transportation industry	Business cooperation with Turkish Energy and Oil & Gas companies

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4.	<p>BETI textile industry d.o.o. https://www.beti.si/en/ Ms Maja Čibej, M.Sc. CEO</p>	<p>A leading European producer of dyed polyamide yarns. An R&D supplier within the supply chain for top sports brands, including Nike and Lululemon, as well as Italian fashion brands and high-quality European medical manufacturers.</p>	<p><u>Looking for:</u></p> <ul style="list-style-type: none"> - demanding clients interested in innovative, sustainable yarns for the production of hosiery and medical supports - companies and potential investors in the pharmaceutical and cosmetics sectors, biotechnology, medical devices or companies that need anyone needing clean/non-dusty areas for their production (Class R2) - Manufacturers of socks that have their own brand or cooperate with foreign brands - manufacturers of medical orthoses - <u>company: Alpin socks</u> https://alpinorap.com.tr/ - <u>company: Eren Socks 1</u> http://www.erencorap.com.tr/
5.	<p>Commerce Trade - Representation, Brokerage, and Consultancy www.commerce-lj.si/eng/ Ms Iza Verdel, Mr Srečko Pirtovšek, Ms Natalia Gjorgjioska Atay (in TR-Istanbul)</p>	<p><u>The company offers:</u></p> <ul style="list-style-type: none"> - high-quality materials, merchandise, and machinery from various countries in the Slovenian market, - experience in import processes and handling all import documentation - establishing sales channels 	<p><u>Looking for:</u></p> <ul style="list-style-type: none"> - Turkish companies interested in selling in Slovenia, both in wholesale and retail, from raw materials to consumer goods <p>(In collaboration with partners SLOTUR Club and Merkur they operate a chain of 20 retail centres)</p>

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6.	Grand Plaza Hotel 5*Superior www.grandplazahotel.si Ms Ebru Mumcuoğlu, Key Account Manager	Five-star hotel in the centre of Ljubljana - 350 rooms and 8 conference halls.	<u>Corporate Bookings, Meetings and Events:</u> - in addition to excellent and affordable group accommodation , they also offer event and conference organisation for companies, as well as team-building activities
7.	FESST NEPREMIČNINE d.o.o. https://fesst.si/ Mr Thomas Krelj, owner	Real estate agency specialising in commercial property management <u>Offering:</u> - a range of residential properties and investment projects , - handling all necessary documentation for purchase and management	<u>Looking for:</u> - partners interested in investing in Slovenia, including residential purchases as well as investment in commercial properties
8.	Keller Williams Slovenia, Center nepremičninskih posrednikov d.o.o. www.kwslovenia.com Mr Daniel Angel Sauli, Director	A real estate agency with a longstanding tradition in property sales and investment projects	Looking to find partners interested in investing in real estate in Slovenia (commercial spaces, residential properties). Highly attractive projects across Slovenia presenting excellent investment opportunities .
9.	KITCOM d.o.o. Mr Haddis Kifle, Director (TBC)	International business & engineering	Collaboration with producers of GLASS REINFORCED PLASTIC (GRP) pipes and other construction products

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10.	MAPRI PROASFALT - Construction and Maintenance d.o.o. https://www.mapri.si/ Mr Marko Božič, Director Mr Iztok Poljanšek, Deputy Director	low-rise construction : - road construction, asphaltting - earthwork and sewerage - paving with prefabricated elements - surveying services	Turkish companies in the construction sector that are already doing business in Slovenia (Yapı Merkezi)
11.	MP3LAB d.o.o. Mr Gašper Grabnar, Representative	Trading: - livestock - processed meat	Collaboration with companies from livestock and processed meat sectors
12.	Reeba XR https://reeba.io/ Mr Borut Sočan	Interactive real time 3D configurators ; VR / XR services	Finding business partners
13.	SEG Koper d.o.o. https://seg.si/ Mr Dalibor Stipanič, Director	logistics - specializing in sea freight shipments (LCL and FCL), road transport, airfreights , warehousing , and customs clearance	LTL and LCL (groupage) shipments to Europe
14.	SINET d.o.o. https://sinet.si/ Mr Stojan Binder, Director	tool making for the glass and pharmaceutical industry	Establishing contacts with companies (manufacturers) from glass and pharmaceutical sector

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15.	SMT d.o.o. www.smt.si/ Mr Mert Günal, Representative	Production of electronic components	Meet with stakeholders from electronics sector to discuss potential collaboration
16.	SUNEDISON d.o.o. https://sunedison.eu/ Mr Mert Günal, Representative	Developing solar technologies and producing solar panels	Energy , environment and construction sector
17.	Transport in TGM d.o.o. https://www.transport-reja.com/en Mr Boštjan Reja Mr Žan Reja	<ul style="list-style-type: none"> - organisation of road transport - heavy construction machinery - storage of empty containers 	Searching for business opportunities
18.	VHT AESTHETICS, klinika dr. Topčič d.o.o. https://vht.si/ Mr Viljem Haris Topčič, Owner	Surgery, medicine	<u>Looking for:</u> <ul style="list-style-type: none"> - surgical teams for occasional hair transplant procedures and nose correction surgeries, - collaboration with manufacturers of post-operative compression garments

#	Institution / Organisation / Participant	Activity	Business interest in Türkiye
19.	Public Agency SPIRIT Slovenia - FDI Promotion Department www.spiritslovenia.si Mr Zoran Stamatovski , PHD, MBA, Secretary	Promotion of FDI to Slovenia	identification of potential Turkish Investors to Slovenia
20.	SLOTUR, Slovenia-Türkiye Business Club https://slotur.com/tr/ Mr Srečko Pirtovšek , Director	Business Association (business club) - service in establishing companies, finding partners in Slovenia and finding real estate projects	Connecting Turkish and Slovenian businesses
21.	Chamber of Commerce and Industry of Slovenia https://businessslovenia.gzs.si/ Mr Matej Rogelj , International Relations Dpt.	National Chamber of Commerce and Industry (business representative and lobbying organisation)	Connecting Turkish and Slovenian businesses

Ljubljana/Maribor, 14 November 2024